



## Geographic Information System Services

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February 21, 2002

Dear Participant in the Cape Cod Economy:

The Cape Cod Chamber of Commerce is pleased to present the December, 2001 Monthly and Fourth Quarter Economic Update, an in-depth look at economic activity for those periods in several categories.

The Chamber gratefully acknowledges the financial support for this Economic Update from:

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See pages 9 through 11 of the December, 2001 Economic Update (Select bookmark labeled "Notes on Data and Sources") for detailed descriptions of the reporting categories, their content, sources, and considerations in using the data.

Sincerely yours,

Michael J. Pessolano  
GIS Analyst/Data Specialist  
Cape Cod Chamber of Commerce  
508 862-0700, x529

P.S. I would be happy to discuss your specific data needs and how we can help develop and represent your data and/or our extensive collections for your business plans, organization reports, and marketing materials. We can also supply full-color graphic output, including maps and images, from post card size to wall size.

# Cape Cod Chamber of Commerce MONTHLY ECONOMIC UPDATE

DECEMBER and Q4, 2001

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SECTOR	FOURTH QUARTER SUMMARY AND COMPARISON					
	BARNSTABLE COUNTY					
Retail & Other Credit Spending on One Major Credit Card	Q4-00	Q4-01	% Change	YTDQ4-00	YTDQ4-01	% Change
Total transactions – All Credit Charges	375,780	423,211	12.62%	1,854,295	1,913,421	3.19%
Avg. transaction amt. – All Credit Charges	\$98	\$98	0.00%	\$105	\$107	1.90%
Total \$ Volume – All Credit Card Charges	\$36,827,557	\$41,374,995	12.35%	\$195,038,834	\$204,534,576	4.87%
Avg. transaction amount - Restaurants	\$67	\$68	1.49%	\$69	\$72	4.35%
Total transactions – Restaurants	91,906	98,541	7.22%	516,180	526,060	1.91%
Avg. transaction amount - Lodging	\$240	\$225	-6.25%	\$285	\$297	4.21%
Total transactions – Lodging	24,099	23,821	-1.15%	154,272	151,906	-1.53%
Avg. transaction amount - Fuel products	\$28	\$24	-14.29%	\$28	\$29	3.57%
Total transactions – Fuel Products	12,541	13,810	10.12%	53,089	59,014	11.16%
Avg. transaction amount - Dept. Stores	\$85	\$92	8.24%	\$88	\$92	4.55%
Total transactions – Dept. Stores	12,416	11,933	-3.89%	49,798	46,573	-6.48%
Avg. transaction amount - Big Ticket Items	\$223	\$212	-4.93%	\$241	\$233	-3.32%
Total transactions – Big Ticket Items	14,603	23,407	60.29%	56,968	83,496	46.57%
Avg. transaction amount - Supermarkets	\$48	\$48	0.00%	\$49	\$49	0.00%
Total transactions – Supermarkets	22,625	27,372	20.98%	107,530	128,099	19.13%

**Legend for left column: "+" indicates \$000's "o" indicates \$10,000's "-" indicates 000's**

## OTHER SECTORS – MONTHLY AND YEAR-TO-DATE SUMMARY (See pages 2 and 3 for subregion data)

SECTOR	BARNSTABLE COUNTY					
	Dec-00	Dec-01	% Change	YTD12-00	YTD12-01	% Change
<b>Real Estate</b>						
# Single family (s.f.) homes sold, B&T	276	282	2.17%	na	4,533	--
Avg sale price of s.f. homes sold, B&T	\$223,439	\$264,930	18.57%	na	\$265,014	--
<b>Construction</b>						
# Residential permits issued	121	107	-11.57%	1,739	1,345	-22.66%
\$ Value of residential permits issued	3,089.9	2,340.0	-24.27%	34,952.5	30,840.7	-11.76%
# Commercial permits issued	0	1	--	70	54	-22.86%
\$ Value of commercial permits issued	0.0	152.5	--	31,708.4	20,280.6	-36.04%
<b>Tourism</b>						
Total State/Local room tax revenue (Reflects taxes paid for the month of November)	763,580	662,883	-13.19%	20,661,211	20,069,573	-2.86%
# visits to three CC visitor centers	10,159	7,611	-25.08%	284,828	269,835	-5.26%
# visits to CC Nat'l Seashore Areas	146,524	101,891	-30.46%	4,610,717	4,421,026	-4.11%
<b>General</b>						
Avg daily e-bound traf vol both bridges	39,170	36,709	-6.28%	--	--	--
Avg daily w-bound traf vol both bridges	38,355	41,596	8.45%	--	--	--
DET Total work force	102,996	103,535	0.52%	108,290	109,296	0.93%
Unemployment Rate (%)	3.7	4.5	19.57%	3.6	3.8	5.54%

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# Cape Cod Chamber of Commerce

## MONTHLY ECONOMIC UPDATE

DECEMBER and Q4, 2001

PRIMARY SPONSOR:



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SECTOR	FOURTH QUARTER SUMMARY AND COMPARISON							
	Upper Cape				Mid Cape			
	Q4-00	Q4-01	YTDQ4-00	YTDQ4-01	Q4-00	Q4-01	YTDQ4-00	YTDQ4-01
<b>Retail &amp; Other Credit Spending on One Major Credit Card</b>								
Total transactions – All Credit Charges	113,881	127,492	562,159	561,879	176,320	201,180	797,232	836,906
Avg. transaction amt. – All Credit Charges	\$85	\$89	\$94	\$97	\$101	\$97	\$105	\$103
+ Total \$ Volume – All Credit Card Charges	9,713.9	11,407.3	52,568.3	54,332.9	17,813.1	19,585.2	83,895.4	86,138.7
Avg. transaction amount - Restaurants	\$57	\$58	\$62	\$64	\$70	\$70	\$69	\$72
Total transactions – Restaurants	26,481	28,469	145,552	143,715	43,017	45,649	221,883	231,862
Avg. transaction amount - Lodging	\$210	\$199	\$261	\$270	\$202	\$187	\$232	\$233
Total transactions – Lodging	5,367	5,367	34,735	31,063	9,603	9,593	57,624	58,266
Avg. transaction amount - Fuel products	\$32	\$26	\$31	\$33	\$23	\$23	\$24	\$26
Total transactions – Fuel Products	6,512	5,880	27,035	25,064	3,662	5,938	15,766	24,680
Avg. transaction amount - Dept. Stores	\$69	\$97	\$69	\$119	\$96	\$92	\$104	\$91
Total transactions – Dept. Stores	2,472	81	10,134	394	7,315	11,581	27,459	45,100
Avg. transaction amount - Big Ticket Items	\$206	\$185	\$215	\$204	\$214	\$177	\$242	\$190
Total transactions – Big Ticket Items	1,921	3,956	8,058	14,094	10,714	16,827	37,838	56,197
Avg. transaction amount - Supermarkets	\$48	\$50	\$48	\$51	\$50	\$47	\$50	\$49
Total transactions – Supermarkets	6,824	8,881	30,835	37,567	8,863	10,230	39,930	46,062

**Legend for left column: "+" indicates \$000's "o" indicates \$10,000's "-" indicates 000's**

### OTHER SECTORS – MONTHLY AND YEAR-TO-DATE SUMMARY

SECTOR	Upper Cape				Mid Cape			
	Dec-00	Dec-01	YTD12-00	YTD12-01	Dec-00	Dec-01	YTD12-00	YTD12-01
<b>Real Estate</b>								
# Single family (s.f.) homes sold, B&T	98	102	na	1,566	124	115	na	1,978
Avg sale price of s.f. homes sold, B&T	\$219,568	\$276,675	na	\$270,482	\$200,366	\$237,016	na	\$237,871
<b>Construction</b>								
# Residential permits issued	51	46	793	596	27	29	364	323
\$ Value of residential permits issued	1,162.9	845.2	13,845.7	12,529.1	653.7	685.6	8,570.8	8,792.5
# Commercial permits issued	0	0	25	19	0	0	26	18
+ \$ Value of commercial permits issued	0	0	16,847.1	10,423.0	0	0	9,041.3	6,218.3
<b>Tourism</b>								
+ Total State/Local room tax revenue (Reflects taxes paid for the month of November)	151,256	142,199	4,054,635	3,762,647	334,910	294,130	8,409,561	8,291,175
# visits to three CC visitor centers	5,019	6,993	238,257	193,255	5,140	618	46,571	76,580
# visits to CC Nat'l Seashore Areas	--	--	--	--	--	--	--	--
<b>General</b>								
Avg daily e-bound traffic vol both bridges	39,170	36,709	--	--	--	--	--	--
Avg daily w-bound traffic vol both bridges	38,355	41,596	--	--	--	--	--	--
DET Total work force	39,537	39,721	40,389	41,366	39,958	40,131	41,862	41,856
Unemployment Rate (%)	2.57	3.35	2.87	3.18	3.38	4.33	3.3	3.61

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# Cape Cod Chamber of Commerce

## MONTHLY ECONOMIC UPDATE

DECEMBER and Q4, 2001

PRIMARY SPONSOR:



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SECTOR	FOURTH QUARTER SUMMARY AND COMPARISON							
	Lower Cape				Outer Cape			
	Q4-00	Q4-01	YTDQ4-00	YTDQ4-01	Q4-00	Q4-01	YTDQ4-00	YTDQ4-01
<b>Retail &amp; Other Credit Spending on One Major Credit Card</b>								
Total transactions – All Credit Charges	62,965	68,232	336,946	344,591	22,614	26,307	157,958	170,045
Avg. transaction amt. – All Credit Charges	\$114	\$116	\$125	\$133	\$93	\$94	\$105	\$107
+ Total \$ Volume – All Credit Card Charges	7,206.7	7,912.8	42,036.6	45,944.9	2,094.0	2,469.6	16,538.6	18,118.1
Avg. transaction amount - Restaurants	\$71	\$73	\$73	\$77	\$82	\$80	\$84	\$85
Total transactions – Restaurants	17,151	18,649	101,486	101,831	5,257	5,774	47,309	48,652
Avg. transaction amount - Lodging	\$318	\$299	\$368	\$394	\$204	\$212	\$278	\$296
Total transactions – Lodging	7,521	7,002	48,852	47,230	1,608	1,859	13,061	15,347
Avg. transaction amount - Fuel products	\$26	\$23	\$26	\$27	\$0	\$0	\$0	\$0
Total transactions – Fuel Products	2,367	1,992	10,288	9,270	0	0	0	0
Avg. transaction amount - Dept. Stores	\$64	\$36	\$63	\$41	\$119	\$118	\$128	\$151
Total transactions – Dept. Stores	2,489	123	11,128	191	140	148	1,077	888
Avg. transaction amount - Big Ticket Items	\$302	\$555	\$263	\$547	\$257	\$287	\$241	\$238
Total transactions – Big Ticket Items	1,423	1,882	7,257	8,931	545	742	3,815	4,274
Avg. transaction amount - Supermarkets	\$44	\$44	\$46	\$47	\$47	\$47	\$49	\$51
Total transactions – Supermarkets	4,436	5,049	22,375	26,222	2,502	3,212	107,530	18,248

**Legend for left column: "+" indicates \$000's "o" indicates \$10,000's "-" indicates 000's**

### OTHER SECTORS – MONTHLY AND YEAR-TO-DATE SUMMARY

SECTOR	Lower Cape				Outer Cape			
	Dec-00	Dec-01	YTD12-00	YTD12-01	Dec-00	Dec-01	YTD12-00	YTD12-01
<b>Real Estate</b>								
# Single family (s.f.) homes sold, B&T	48	61	na	871	6	4	na	118
Avg sale price of s.f. homes sold, B&T	\$280,666	\$291,486	na	\$302,117	\$305,702	\$362,975	na	\$373,555
<b>Construction</b>								
# Residential permits issued	35	27	457	327	8	5	125	99
o \$ Value of residential permits issued	1,025.8	695.7	9,906.2	7,397.3	247.5	113.6	2,629.8	2,121.7
# Commercial permits issued	0	1	16	12	0	0	3	5
+ \$ Value of commercial permits issued	0	152.5	5,622.0	2,014.3	0	0	198.0	1,625.0
<b>Tourism</b>								
+ Total State/Local room tax revenue (Reflects taxes paid for the month of November)	183,776	161,867	5,185,476	5,057,371	93,638	64,687	3,011,539	2,958,380
# visits to three CC visitor centers	--	--	--	--	--	--	--	--
# visits to CC Nat'l Seashore Areas	35,502	23,808	1,176,891	1,258,323	45,062	31,141	1,494,850	1,337,802
<b>General</b>								
Avg daily e-bound traffic vol both bridges	--	--	--	--	--	--	--	--
Avg daily w-bound traffic vol both bridges	--	--	--	--	--	--	--	--
DET Total work force	18,633	18,773	19,508	19,578	4,868	4,910	6,531	6,497
Unemployment Rate (%)	3.3	4.06	3.15	3.33	17.63	15.95	11.62	10.54

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# Cape Cod Chamber of Commerce

## MONTHLY ECONOMIC UPDATE

Q4, 2001

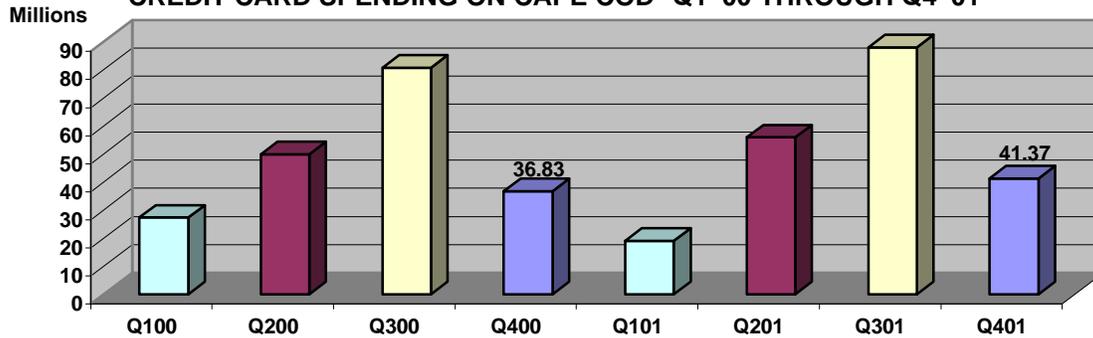
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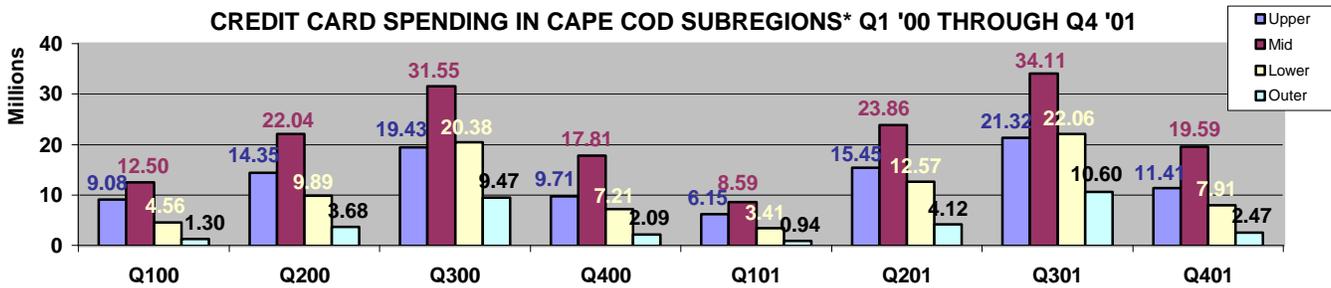
CAPE COD COOPERATIVE BANK

### CREDIT CARD SPENDING ON CAPE COD\* Q1 '00 THROUGH Q4 '01



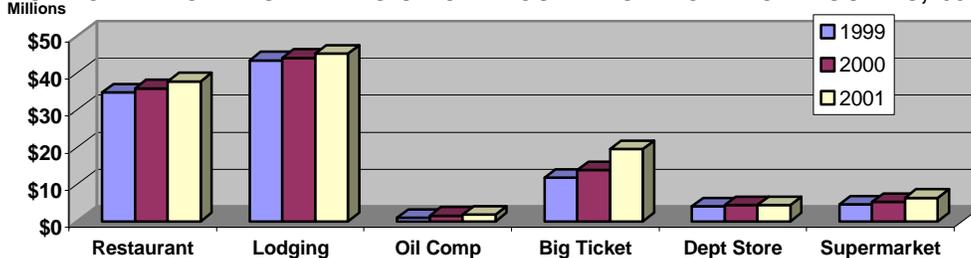
\* Compiled by Cape Cod Chamber of Commerce GIS Services from data provided by a single major credit card company.

### CREDIT CARD SPENDING IN CAPE COD SUBREGIONS\* Q1 '00 THROUGH Q4 '01



\* Compiled by Cape Cod Chamber of Commerce GIS Services from data provided by a single major credit card company.

### ANNUAL CREDIT CARD SPENDING ON CAPE COD\* IN SELECTED CATEGORIES, '99 - '01



\* Compiled by Cape Cod Chamber of Commerce GIS Services from data provided by a single major credit card company.

#### Credit Card Spending Reported by One Major Credit Card Company

The fourth quarter '01 credit card spending data from one major credit card company indicates a solid performance for the quarter and for the year, even with a very poor first quarter performance in 2001. A 12% better Q4 in '01 than '00 helped end the year 2001 with nearly 5% more dollars charged than in 2000. In total in 2001, there were \$204.5 million dollars charged in the Cape Cod market via 1.9 million transactions, resulting in an average charge of \$107, a \$2 increase over 2000. Dollars charged in restaurants, lodging, and for big ticket consumer goods were up significantly for the year 2001 from the prior year. However, there were 1.53 fewer transactions ('00-'01) in lodging establishments. In terms of dollar volume in the subregions, the Outer and Lower Cape areas posted significant annual gains over 2000 (9.5% and 9.3%, respectively) while the Mid Cape showed the least annual gain (2.7%). The average dollars spent per transaction dropped by 3.6% in the Mid Cape area, comparing Q4 '01 to Q4 '00.

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## MONTHLY ECONOMIC UPDATE

DECEMBER & Q4, 2001

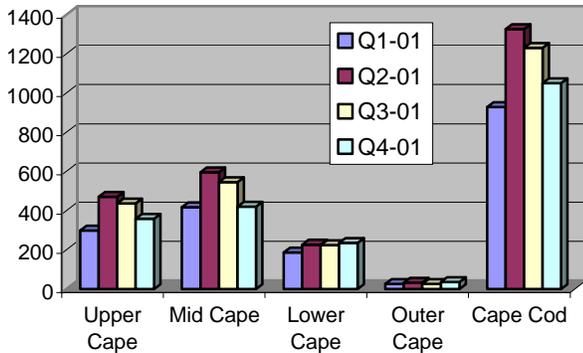
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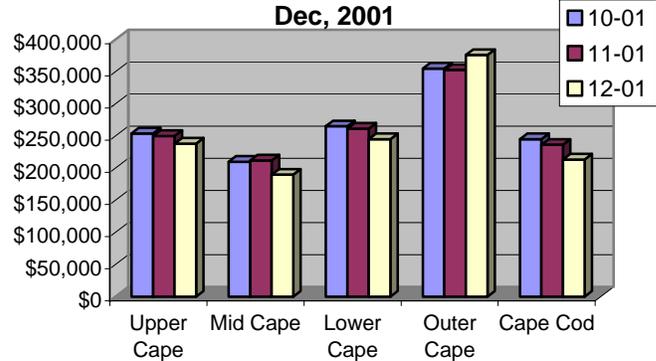
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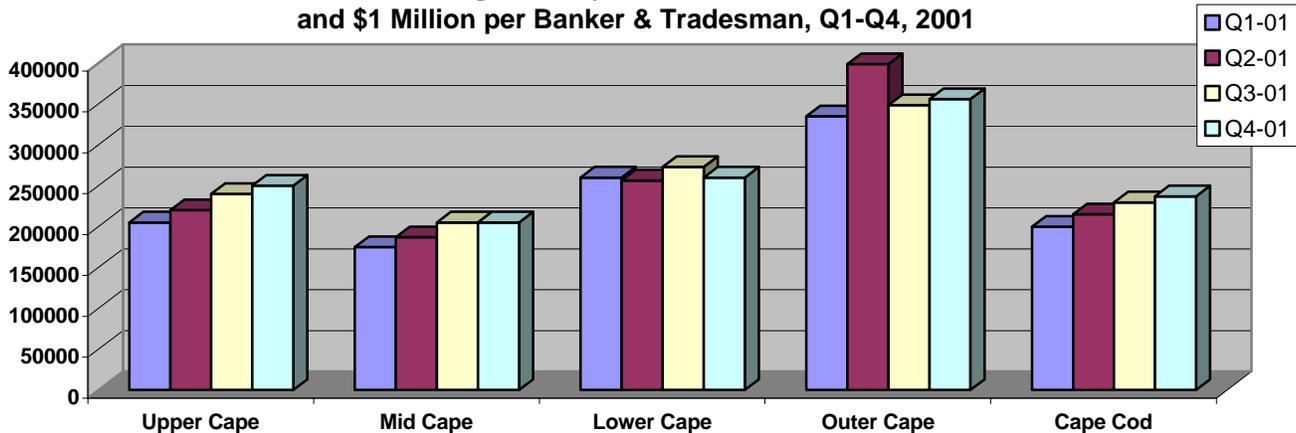
**Number of Sales, Single-Family Homes \$50,000 - \$1 Million per Banker and Tradesman, Q1-Q4, 2001**



**Median Sale Prices of Single-Family Homes with Sale Price Between \$50,000 & \$1 Million per Banker & Tradesman, Oct-Dec, 2001**



**Median Sale Prices of Single-Family Homes with Sale Price Between \$50,000 and \$1 Million per Banker & Tradesman, Q1-Q4, 2001**



### REAL ESTATE SALES CATEGORY

Single-family home sales on Cape Cod showed another decrease in volume in the 4th quarter of 2001, following a similar drop in the 3rd quarter. However, Q4-01 sales counts were up by 2.17% from Q4-00 sales for the Cape as a whole. While the numbers of sales declined from Q2-01 through Q4-01, median prices showed a continued increase County-wide. Of particular significance is an apparent downward trend in median sale prices from October through December, 2001. The Cape Cod median sale price dropped by 13% in this period, from \$245,000 to \$213,250. This is significant when considered together with the drop in new home permits (see page 6). These two indicators suggest a leveling off of demand for housing at the end of 2001.

In the sub-regions, the Mid Cape area experienced the sharpest 4th quarter drop in the number of sales from the third quarter, '01. Only the Lower Cape had a slight drop in the median sales price for the fourth quarter, '01 (down from the third quarter, '01).

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## MONTHLY ECONOMIC UPDATE

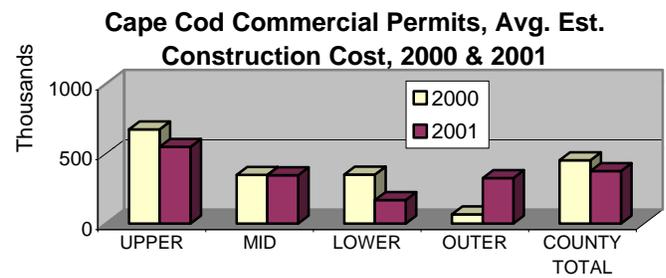
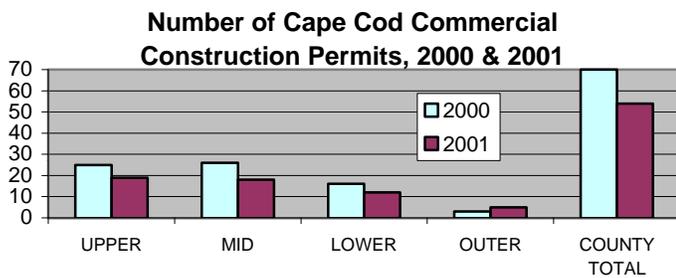
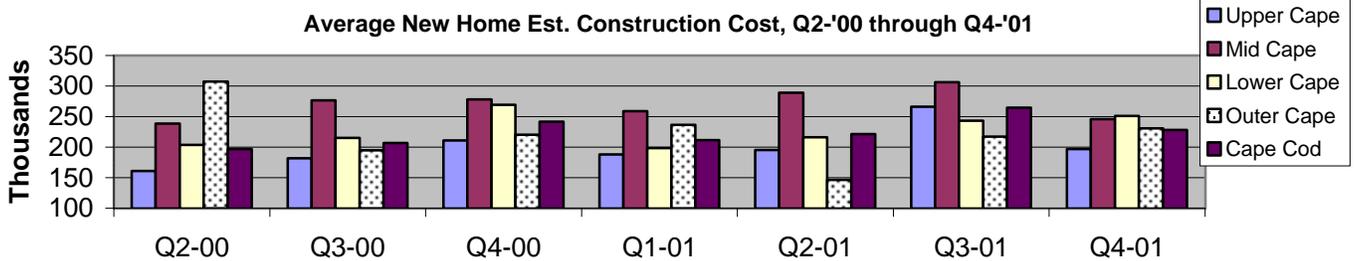
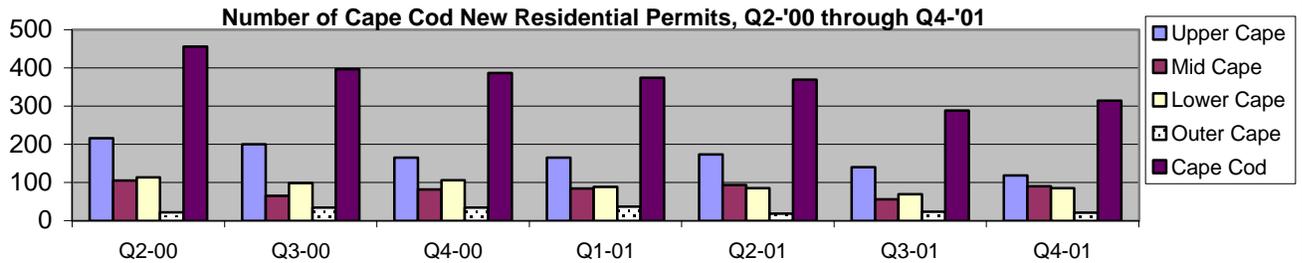
DECEMBER & Q4, 2001

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**CONSTRUCTION CATEGORY**

**Residential** - 22.66% fewer new homes were permitted in 2001 than in 2000. Construction costs for new homes, however, were up by 14.08% in the same period. The fourth quarter of 2001 was less robust than Q4-'00 in terms of number of permits and estimated average value. The third and fourth quarter numbers of permits in 2001 were considerably lower than for the 3rd and 4th quarters of 2000.

As the number of permits remained well below 2000 quarterly levels, the estimated construction costs also experienced some reduction from their record levels in Q3-'01. The average Cape Cod home cost in Q4-'01 was \$227,941, 13.82% lower than the Q3-'01 value of \$264,495.

**Commercial** - The number and dollar value of commercial permits were both down for the year 2001, compared to 2000 and 1999 totals. Only 54 permits were issued for a total estimated construction cost of \$20.3 million as of the end of December, 2001 while there were 70 permits valued at \$31.7 million for the same period in 2000. 1999 saw 50 permits valued at \$23.5 million.

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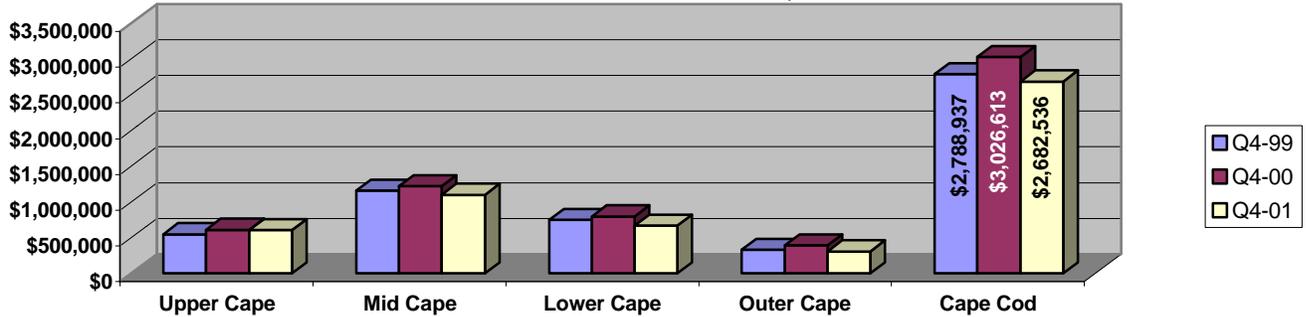
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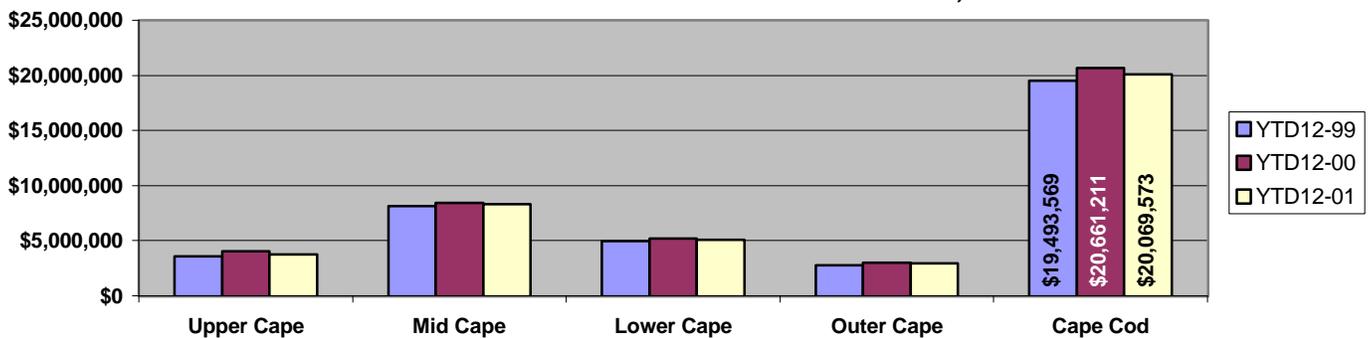
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**Fourth Quarter Room Tax Collections, 1999-2001**



**December Year-to-Date Total Room Tax Collections, '99 - '01**

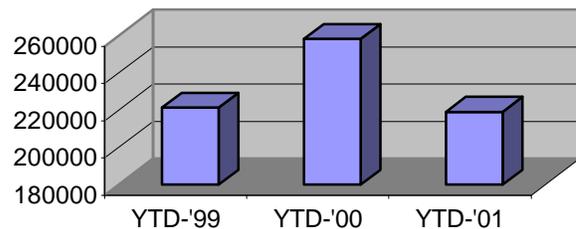


**Tourism Category**

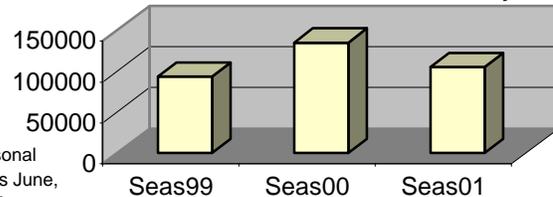
Fourth quarter total room tax collections were down significantly (-11.4%) from 2000 and even 1999 levels (3.8%). Annual room tax collections through December this year showed a drop of \$591,638 (-2.9%) from the same period in 2000. However, the 2001 totals for the Cape as a whole and each subregion show a slight increase of \$576,004 (2.9%) above the December, 1999 year-to-date levels. The sharp fourth quarter '01 drop suggests that September 11 had a negative impact on the Cape's lodging industry and most likely the lodging-related sectors as well.

Visits for the year and summer season 2001 to the Route 25 and Route 6 Cape Cod Chamber visitor centers were down significantly from 2000. The fourth quarter showed a sharp drop (-14%) between Q4 '00 and Q4 '01, consistent with the Q4 room tax collections. The lower visitor center traffic may also be due to greater use of the Internet to distribute and obtain tourism information. Summer season means June, July, August.

**Combined Rte 25 & Rte 6 Visitor Center Annual Volumes, December**



**Rte 25 & Rte 6 Visitor Center Seasonal\* Summary**



\*Seasonal means June, July, August

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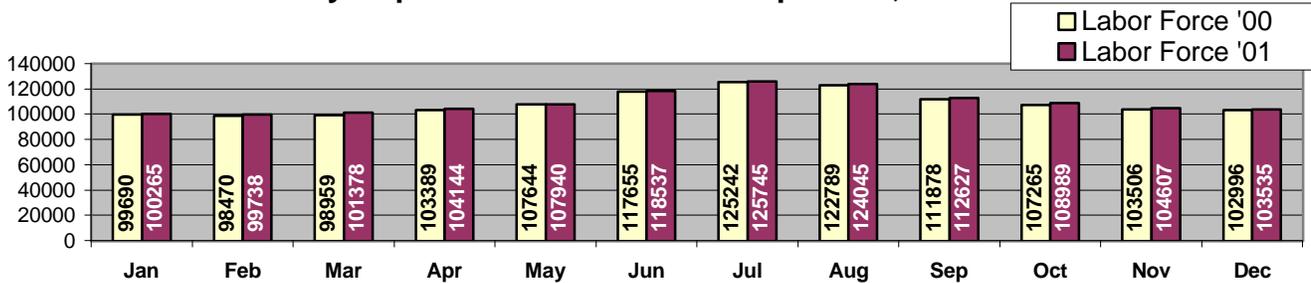
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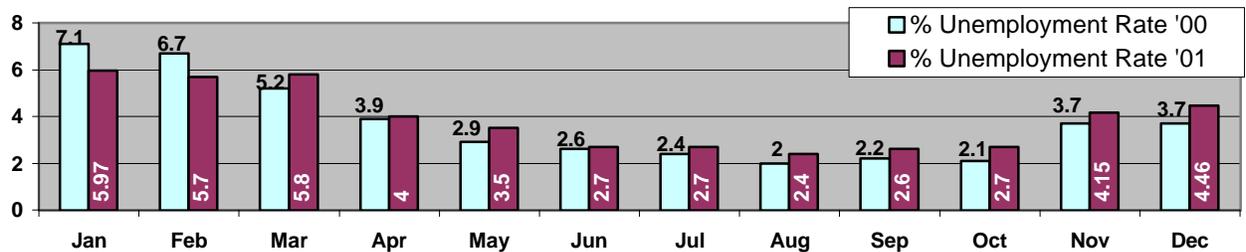
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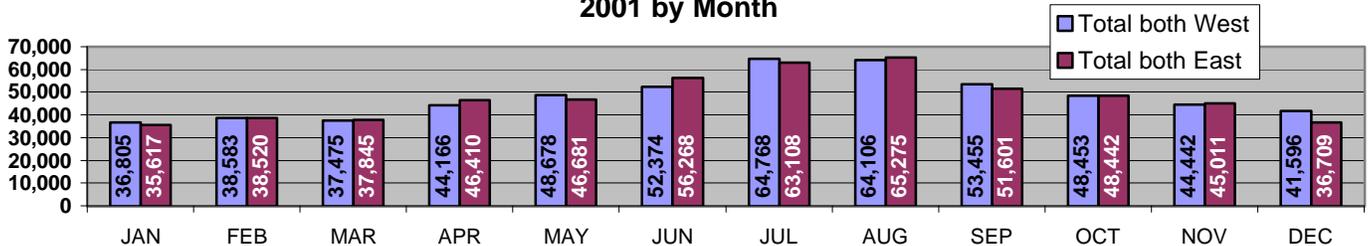
### Monthly Cape Cod Labor Force Comparison, 2000 and 2001



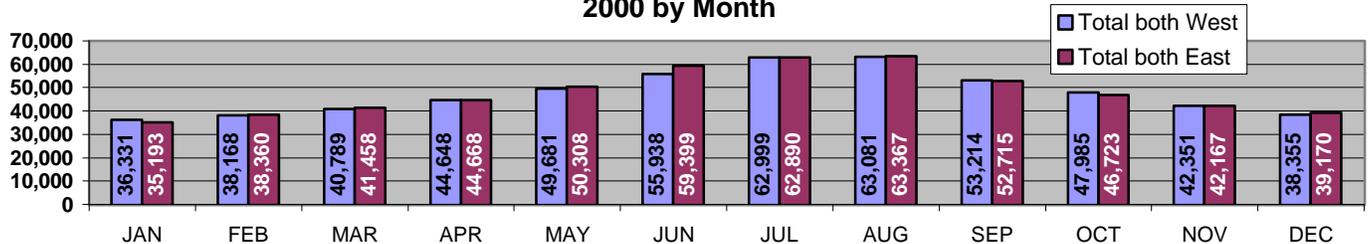
### Monthly Cape Cod Unemployment Rates, 2000 and 2001



### Average Daily Traffic Both Cape Cod Canal Bridges, Eastbound and Westbound, 2001 by Month



### Average Daily Traffic Both Cape Cod Canal Bridges, Eastbound and Westbound, 2000 by Month



The Cape Cod Chamber of Commerce can provide demographic and economic data in tabular, graphic, and mapped (GIS) format for your business plan, marketing materials, or web site.  
Call Michael Pessolano (508) 862-0700, x529

See pages 9 through 11 for data sources and interpretive information.

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**CAPE COD CHAMBER OF COMMERCE ECONOMIC UPDATE  
NOTES ON DATA CATEGORIES, SOURCES, INTERPRETING NUMBERS  
12-04-01**

**REGIONS**

**Upper Cape** - Bourne, Falmouth, Mashpee, Sandwich

**Mid Cape** - Barnstable, Dennis, Yarmouth

**Lower Cape** – Brewster, Chatham, Eastham, Harwich, Orleans

**Outer Cape** – Provincetown, Truro, Wellfleet

**Barnstable County** – All 15 Cape Cod Towns

**SECTORS**

**Retail & Other Credit Spending**

Sales charged to a single major credit card. Identity of card company is suppressed but data from same company is used each month.

Data source: Compiled by CC Chamber of Commerce

How to interpret the quarterly credit spending numbers:

**Total transactions – All Credit Charges:** Represents all credit card transactions in every category available, including the six categories detailed in this section.

**Avg. transaction amt. – All Credit charges:** Represents the average expenditure of all credit card transactions available, including those in the six categories detailed in this section.

**Total \$ Volume – All Credit Card Charges:** Represents the total amount of money charged to this card in the reporting period, including the six categories detailed in this section.

For each of the six categories – restaurants, lodging, fuel products, department stores, big ticket items\*\*, and supermarkets, the **avg. transaction amount** line is the gross dollar volume for the reporting period divided by the number of transactions for the respective category, rounded to the nearest dollar. The **total transactions** line is the gross number of transactions for the reporting period for each respective category. Fuel products reflects those charges made to Cape-based companies only. Major chain facilities or individual fuel sellers with off-Cape headquarters are not represented in the numbers reported here.

\*\*Big ticket items include aggregated sales of: major appliances, china/crystal/silver, floor coverings, home furnishings & accessories, home improvement, jewelry, furniture, consumer electronics.

## **Real Estate**

**# Single-family (s.f.) homes sold, B&T** – Totals derived from culling entries in Banker & Tradesman each week, compiled by region. Entries only include confirmed single-family home sales sold between \$50,000 and \$1 million, excluding low sales prices under \$100,000 between apparent family members, based on last names of seller(s) and buyer(s).

Data source: Banker & Tradesman

**Avg sale price of s.f. homes sold, B&T** – Calculated average of sale prices of homes in above category, collected by town and compiled and averaged by region.

Data source: Banker & Tradesman

## **Construction**

**# Residential permits issued** – Actual number of new residential permits issued, collected by town and compiled by region.

Data source: CCB&T Commercial Lending Dept. from town data

**\$ Value of residential permits issued** – Estimated value (according to permit applicant's estimate) of new home construction under permits from above category, collected by town and compiled by region.

Data source: CCB&T Commercial Lending Dept. from town data

**# Commercial permits issued** – Actual number of new commercial construction permits issued, collected by town and compiled by region.

Data source: CCB&T Commercial Lending Dept. from town data

**\$ Value of commercial permits issued** – Estimated value (according to permit applicant's estimate) of new commercial construction under permits from above category, collected by town and compiled by region.

Data source: CCB&T Commercial Lending Dept. from town data

## **Tourism**

**Total state/local room tax revenue** – Actual room tax collected by Mass Dept. of Revenue, collected by town and compiled by region each month. Numbers represent the combined state and local portions, totaling 9.7% of total rents.

Unless specifically noted otherwise, the room tax data reported in the Economic Update are for the previous month's collections, so that the September Economic Update carries the room taxes collected for August. Users of this data should use caution in drawing conclusions from month-to-month due to variations in tax payment filings and entry of returns to data base. More reliable figures would be at the quarterly level, followed by the year-to-date totals each month.

Data source: Mass. Dept. of Revenue

**# Visits to three CC Chamber visitor centers** – Actual, aggregated recorded visits to the following visitor facilities: CC Chamber Route 25 Visitor Center (Upper Cape region), CC Chamber Route 6/132 Visitor Center and CC Chamber Cape Cod Mall Visitor Booth (Mid Cape region). Please note that the Cape Cod Mall Visitor Booth was discontinued in mid-November, 2001.

Data source: Cape Cod Chamber of Commerce

**# Visits to CC Nat'l Seashore Areas** – Compiled numbers representing aggregate visits to National Seashore beach areas spanning two regions of the Cape. Lower Cape Seashore beaches include Coast Guard Beach and Nauset Light Beach in Eastham while Outer Cape Seashore beaches/areas include Race Point Beach and Herring Cove Beach in Provincetown, Head of the Meadow Beach in Truro, and the Marconi Area in Wellfleet. Users should take notice that the total visits for Barnstable County will be greater than the sum of the two regions due to inclusion of other types of visits, including camping, oversand permits and miscellaneous visit types.

Data source: Cape Cod National Seashore

### **General**

**Avg. daily e-bound traffic vol both bridges** – Average daily Cape-bound traffic counts from both canal bridges collected by MassHighway.

Data source: MassHighway Department

**Avg. daily w-bound traffic vol both bridges** – Average daily off-Cape-bound traffic counts from both canal bridges collected by MassHighway.

Data source: MassHighway Department

**DET Total work force** – The total estimated number of individuals in the work force, collected by town and aggregated by region. Estimates are derived from data provided by employers covered by the Mass unemployment laws and do not include self-employed individuals.

Data source: Mass Dept. of Employment & Training

**Unemployment Rate (%)** – The percentage of the estimated workforce that is unemployed and looking for work, collected by town and aggregated by region.

Data source: Mass Dept. of Employment & Training



## Geographic Information System Services

307 Main Street, Suite 2, P.O. Box 790, Hyannis, MA 02601

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(508) 862-0700, Ext. 529

12-04-01

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**Partner Levels C & D (2 each level)** – Partner’s name would appear as an identified partner level sponsor with a highlighted hyperlink to partner’s web site on the cover letter for each monthly issue. Cost: Level C - \$2,000 per year; Level D - \$1,000.

Please see below for an approximate visual representation of how all sponsors and partners would be identified in each monthly cover letter for the Economic Update:

The Chamber gratefully acknowledges the financial support for this Economic Update from:

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Level C Partner

Level C Partner

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Level D Partner

Please visit their websites

Please let me know about your interest in helping us to produce the Monthly Economic Update. I can be reached at 508 862-0700, x529.

Sincerely,  
Michael J. Pessolano